- (b) The Administrative Agent shall approve all resale prices, in writing and in advance of the resale, to assure compliance with the foregoing standards;
- (c) The master deeds of inclusionary developments shall provide no distinction between the condominium or homeowner association fees and special assessments paid by low- and moderate-income purchasers and those paid by market purchasers; and,
- (d) The owners of restricted ownership units may apply to the Administrative Agent to increase the maximum sales price for the unit on the basis of anticipated capital improvements. Eligible capital improvements shall be those that render the unit suitable for a larger household or the addition of a bathroom.

H. Buyer Income Eligibility

- (1) Buyer income eligibility for restricted ownership units shall be in accordance with N.J.A.C. 5:80-26.1, as may be amended and supplemented, such that low-income ownership units shall be reserved for households with a gross household income less than or equal to 50 percent of median income and moderate-income ownership units shall be reserved for households with a gross household income less than 80 percent of median income.
- (2) Notwithstanding the foregoing, however, the Administrative Agent may, upon approval by the Borough Council, and subject to the approval of COAH, its successor entity or the court, permit moderate-income purchasers to buy low-income units in housing markets if the Administrative Agent determines that there are an insufficient number of eligible lowincome purchasers to permit prompt occupancy of the units. All such low-income units to be sold to moderate-income households shall retain the required pricing and pricing restrictions for low-income units.
- (3) A certified household that purchases a restricted ownership unit must occupy it as the certified household's principal residence and shall not lease the unit; provided, however, that the Administrative Agent may permit the owner of a restricted ownership unit, upon application and a showing of hardship, to lease the restricted unit to another certified household for a period not to exceed one year.
- (4) The Administrative Agent shall certify a household as eligible for a restricted ownership unit when the household is a low-income household or a moderate-income household, as applicable to the unit, and the estimated monthly housing cost for the particular unit (including principal, interest, taxes, homeowner and private mortgage insurance and condominium or homeowner association fees, as applicable) does not exceed 33 percent of the household's eligible monthly income.
- I. Limitations on Indebtedness Secured by Ownership Unit, Subordination
 - (1) Prior to incurring any indebtedness to be secured by a restricted ownership unit, the owner shall apply to the Administrative Agent for a determination in writing that the proposed indebtedness complies with the provisions of this Section, and the Administrative Agent shall issue such determination prior to the owner incurring such indebtedness.
 - (2) With the exception of First Purchase Money Mortgages, neither an owner nor a lender shall at any time cause or permit the total indebtedness secured by a restricted ownership unit to exceed 95 percent of the maximum allowable resale price of the unit, as such price is determined by the Administrative Agent in accordance with N.J.A.C.5:80-26.6(b).
- J. Capital Improvements to Ownership Units
 - (1) The owners of restricted ownership units may apply to the Administrative Agent to increase the maximum sales price for the unit on the basis of capital improvements made since the purchase of the unit. Eligible capital improvements shall be those that render the unit suitable for a larger household or that adds an additional bathroom. In no event shall

line depreciation, has been approved by the Administrative Agent. Unless otherwise approved by the Administrative Agent, the purchase of any property other than central air conditioning shall not be made a condition of the unit resale. The owner and the purchaser must personally certify at the time of closing that no unapproved transfer of funds for the purpose of selling and receiving property has taken place at the time of or as a condition of resale.

K. Control Periods for Restricted Rental Units

- (1) Control periods for restricted rental units shall be in accordance with N.J.A.C. 5:80-26.11, as may be amended and supplemented, and each restricted rental unit shall remain subject to the requirements of this Ordinance for a period of at least thirty (30) years, until Fanwood Borough takes action to release the unit from such requirements. Prior to such action, a restricted rental unit must remain subject to the requirements of N.J.A.C. 5:80-26.1, as may be amended and supplemented.
- (2) Deeds of all real property that include restricted rental units shall contain deed restriction language. The deed restriction shall have priority over all mortgages on the property, and the deed restriction shall be filed by the developer or seller with the records office of Union County. A copy of the filed document shall be provided to the Administrative Agent within 30 days of the receipt of a Certificate of Occupancy.
- (3) A restricted rental unit shall remain subject to the affordability controls of this Ordinance despite the occurrence of any of the following events:
 - (a) Sublease or assignment of the lease of the unit;
 - (b) Sale or other voluntary transfer of the ownership of the unit; or,
 - (c) The entry and enforcement of any judgment of foreclosure on the property containing the unit.

L. Rent Restrictions for Rental Units, Leases

- A written lease shall be required for all restricted rental units and tenants shall be
 responsible for security deposits and the full amount of the rent as stated on the lease. A
 copy of the current lease for each restricted rental unit shall be provided to the
 Administrative Agent.
- (2) No additional fees or charges shall be added to the approved rent (except, in the case of units in an assisted living residence, to cover the customary charges for food and services) without the express written approval of the Administrative Agent.
- (3) Application fees (including the charge for any credit check) shall not exceed five percent of the monthly rent of the applicable restricted unit and shall be payable to the Administrative Agent to be applied to the costs of administering the controls applicable to the unit as set forth in this Ordinance.
- (4) No rent control ordinance or other pricing restriction shall be applicable to either the market units or the affordable units in any development in which at least 15 percent of the total number of dwelling units are restricted rental units in compliance with this Ordinance.

M. Tenant Income Eligibility

- (1) Tenant income eligibility shall be in accordance with N.J.A.C. 5:80-26.13, as may be amended and supplemented, and shall be determined, as follows:
 - (a) Very low-income rental units shall be reserved for households with a gross household income less than or equal to 30 percent of median income;
 - (b) Low-income rental units shall be reserved for households with a gross household income less than or equal to 50 percent of median income; and,
 - (c) Moderate-income rental units shall be reserved for households with a gross household income less than 80 percent of median income.

- (b) The household has consistently paid more than 35 percent (40 percent for households eligible for age-restricted units) of eligible monthly income for rent in the past and has proven its ability to pay;
- (c) The household is currently in substandard or overcrowded living conditions;
- (d) The household documents the existence of assets with which the household proposes to supplement the rent payments; or,
- (e) The household documents reliable anticipated third-party assistance from an outside source such as a family member in a form acceptable to the Administrative Agent and the owner of the unit.
- (3) The applicant shall file documentation sufficient to establish the existence of the circumstances enumerated in this subsection with the Administrative Agent, who shall counsel the household on budgeting.

N. Maximum Rents and Sales Prices:

- (1) In establishing rents and sales prices of affordable housing units, the Administrative Agent shall follow the procedures set forth in UHAC, utilizing the regional income limits established by COAH or a successor entity.
- (2) The maximum rent for restricted rental units within each affordable development shall be affordable to households earning no more than 60 percent of median income, and the average rent for restricted rental units shall be affordable to households earning no more than 52 percent of median income.
- (3) The developers and/or municipal sponsors of restricted rental units shall establish at least one rent for each bedroom type for both low-income and moderate-income units, provided that at least 10 percent of all low- and moderate-income rental units shall be affordable to very low-income households, earning 30 percent or less of the regional median household income.
- (4) The maximum sales price of restricted ownership units within each affordable development shall be affordable to households earning no more than 70 percent of median income, and each affordable development must achieve an affordability average of 55 percent for restricted ownership units; in achieving this affordability average, moderate-income ownership units must be available for at least three different sales prices for each bedroom type, and low-income ownership units must be available for at least two different sales prices for each bedroom type.
- (5) In determining the initial sales prices and rent levels for compliance with the affordability average requirements for restricted units other than assisted living facilities and agerestricted developments, the following standards shall be used:
 - (a) A studio shall be affordable to a one-person household;
 - (b) A one-bedroom unit shall be affordable to a one and one-half person household;
 - (c) A two-bedroom unit shall be affordable to a three-person household;
 - (d) A three-bedroom unit shall be affordable to a four and one-half person household;
 and
 - (e) A four-bedroom unit shall be affordable to a six-person household.
- (6) In determining the initial sales prices and rents for compliance with the affordability average requirements for restricted units in assisted living facilities and age-restricted developments, the following standards shall be used:
 - (a) A studio shall be affordable to a one-person household;
 - (b) A one-bedroom unit shall be affordable to a one and one-half person household; and
 - (c) A two-bedroom unit shall be affordable to a two-person household or to two oneperson households.

- (8) The initial rent for a restricted rental unit shall be calculated so as not to exceed 30 percent of the eligible monthly income of the appropriate size household, including an allowance for tenant paid utilities, as determined under N.J.A.C. 5:80-26.4, as may be amended and supplemented; provided, however, that the rent shall be subject to the affordability average requirement of N.J.A.C. 5:80-26.3, as may be amended and supplemented.
- (9) The price of owner-occupied low- and moderate-income units may increase annually based on the percentage increase in the regional median income limit for each housing region. In no event shall the maximum resale price established by the Administrative Agent be lower than the last recorded purchase price.
- (10) The rent of low- and moderate-income units may be increased annually based on the permitted percentage increase in the Housing Consumer Price Index for the United States. This increase shall not exceed nine percent in any one year. Rents for units constructed pursuant to low- income housing tax credit regulations shall be indexed pursuant to the regulations governing low- income housing tax credits.
- 105-5 Requirements for affordable housing. Developments which include affordable housing units shall be subject to the following provisions:
 - A. Low-income housing. Low-income housing shall be affordable, according to Federal Department of Housing and Urban Development or other recognized standards for home ownership and rental costs, and occupied or reserved for occupancy by households with a gross household income equal to 50 percent or less of the median gross household income for households of the same size within the housing region in which the housing is located, and subject to affordability controls.
 - B. Moderate-income housing. Moderate-income housing shall be affordable, according to Federal Department of Housing and Urban Development or other recognized standards for home ownership and rental costs, and occupied or reserved for occupancy by households with a gross household income equal to or more than 50 percent but less than 80 percent of the median gross household income for households of the same size within the housing region in which the housing is located, and subject to affordability controls.
 - C. In accordance with N.J.S.A. 52:27D-329.1 (P.L. 2008, C. 46) at least 13 percent of the affordable units provided within the Borough shall be reserved for very low income households, i.e., households earning 30 percent or less of the median income, and of that amount at least 50 percent shall be reserved for very low income families (i.e., non-age restricted and not reserved for special needs populations). For developments with eight (8) or more affordable housing units on site, at least 13 percent of all low- and moderate-income units shall be affordable to households earning no more than 30 percent of median income. A minimum of 50 percent of these units shall be reserved for very low income families.
 - D. Age restriction. The sales and rentals of not more than 25 percent of the affordable housing units constructed within the Borough may be age restricted to senior citizens as defined by and in accordance with the Federal Fair Housing Act and as regulated by N.J.A.C. 5:92-14, provided that no more than 25 percent of the total affordable housing units constructed within the Borough shall be age restricted. A request to age restrict housing units may only be granted after the Planning Board or Board of Adjustment has received the consent of the Borough Council. In designing its project, the applicant may propose constructing the senior citizen restricted affordable units in the same building or buildings in order to maximize the potential of preserving a

- (a) The combined number of efficiency and one-bedroom units is no greater than 20 percent of the total low- and moderate-income units;
- (b) At least 30 percent of all low- and moderate-income units are two bedroom units;
- (c) At least 20 percent of all low- and moderate-income units are three bedroom units; and
- (d) The remainder, if any, may be allocated at the discretion of the developer.
- (4) Affordable developments that are age-restricted shall be structured such that the number of bedrooms shall equal the number of age-restricted low- and moderate-income units within the inclusionary development. The standard may be met by having all one-bedroom units or by having a two-bedroom unit for each efficiency unit.
- F. Location and design. Low- and moderate-income housing shall be designed in accordance with the following provisions:
 - (1) The low- and moderate-income housing units shall be sited on the tract in locations at least as accessible to common open space and community facilities as market-priced dwelling units. Rental units may be concentrated for ownership and management unit reasons.
 - (2) The exterior design of the low- and moderate-income housing units shall be harmonious in scale, texture, and materials with the market-priced units on the tract.
 - (3) Deed restrictions. Developers of housing units for low- and moderate-income households shall enter into a written agreement, binding on all successors-ininterest, in accordance with current COAH regulations or Court requirements for Resale/Rental Control, at the time of sale, resale, rental or re-rental regardless of the availability of Federal, State, County or Borough subsidy programs.
 - (4) In inclusionary developments, to the extent possible, low- and moderate-income units shall be integrated with the market units.

G. Utilities

- (1) Affordable units shall utilize the same type of heating source as market units within an inclusionary development.
- (2) Tenant-paid utilities included in the utility allowance shall be set forth in the lease and shall be consistent with the utility allowance approved by the DCA for its Section 8 program.

H. Accessibility Requirements

- (1) The first floor of all restricted townhouse dwelling units and all restricted units in all other multistory buildings shall be subject to the technical design standards of the Barrier Free Subcode, N.J.A.C. 5:23-7 and the following:
 - (a) All restricted townhouse dwelling units and all restricted units in other multistory buildings in which a restricted dwelling unit is attached to at least one other dwelling unit shall have the following features:
 - [1] An adaptable toilet and bathing facility on the first floor; and,
 - [2] An adaptable kitchen on the first floor; and,
 - [3] An interior accessible route of travel on the first floor; and,
 - [4] An adaptable room that can be used as a bedroom, with a door or the casing for the installation of a door, on the first floor; and,
 - [5] If not all of the foregoing requirements in this paragraph can be satisfied, then an interior accessible route of travel must be provided between

- Where a unit has been constructed with an adaptable entrance, upon the request of a disabled person who is purchasing or will reside in the dwelling unit, an accessible entrance shall be installed.
- ii. To this end, the builder of restricted units shall deposit funds within the Fanwood Borough Affordable Housing Trust Fund sufficient to install accessible entrances in 10 percent of the affordable units that have been constructed with adaptable entrances.
- iii. The funds deposited under the terms of this paragraph shall be used by Fanwood Borough for the sole purpose of making the adaptable entrance of an affordable unit accessible when requested to do so by a person with a disability who occupies or intends to occupy the unit and requests an accessible entrance.
- iv. The developer of the restricted units shall submit a design plan and cost estimate to the Construction Official of Fanwood Borough for the conversion of adaptable to accessible entrances.
- v. Once the Construction Official has determined that the design plan to convert the unit entrances from adaptable to accessible meet the requirements of the Barrier Free Subcode, N.J.A.C. 5:23-7, and that the cost estimate of such conversion is reasonable, payment shall be made to the Fanwood Borough Affordable Housing Trust Fund.
- (b) Full compliance with the foregoing provisions shall not be required where an entity can demonstrate that it is "site impracticable" to meet the requirements. Determinations of site impracticability shall be in compliance with the Barrier Free Subcode, N.J.A.C. 5:23-7.

105-6 Alternative Living Arrangements

- A. The administration of an alternative living arrangement shall be in compliance with N.J.A.C. 5:93-5.8 and the UHAC, with the following exceptions:
 - Affirmative marketing (N.J.A.C. 5:80-26.15), provided, however, that the units
 or bedrooms may be affirmatively marketed by the provider in accordance with
 an alternative plan approved by COAH, its successor entity, or the Court;
 - (2) Affordability average and bedroom distribution (N.J.A.C. 5:80-26.3).
 - (3) With the exception of units established with capital funding through a 20-year operating contract with the Department of Human Services, Division of Developmental Disabilities, alternative living arrangements shall have at least 30 year controls on affordability in accordance with the UHAC, unless an alternative commitment is approved by COAH, its successor entity, or the Court.
- B. The service provider for the alternative living arrangement shall act as the Administrative Agent for the purposes of administering the affirmative marketing and affordability requirements for the alternative living arrangement.

105-7 Enforcement of Affordable Housing Regulations

- A. Upon the occurrence of a breach of any of the regulations governing the affordable unit by an Owner, Developer or Tenant, the municipality shall have all remedies provided at law or equity, including but not limited to foreclosure, tenant eviction, a requirement for household recertification, acceleration of all sums due under a mortgage, recuperation of any funds from a sale in violation of the regulations, injunctive relief to prevent further violation of the regulations, entry on the premises, and specific performance.
- B. After providing written notice of a violation to an Owner, Developer or Tenant of a low- or moderate-income unit and advising the Owner, Developer or Tenant of the

- (a) A fine of not more than \$500.00 per day or imprisonment for a period not to exceed 90 days, or both, provided that each and every day that the violation continues or exists shall be considered a separate and specific violation of these provisions and not a continuation of the initial offense;
- (b) In the case of an Owner who has rented a low- or moderate-income unit in violation of the regulations governing affordable housing units, payment into the Fanwood Borough Affordable Housing Trust Fund of the gross amount of rent illegally collected;
- (c) In the case of an Owner who has rented a low- or moderate-income unit in violation of the regulations governing affordable housing units, payment of an innocent tenant's reasonable relocation costs, as determined by the Court.
- (2) The municipality may file a court action in the Superior Court seeking a judgment that would result in the termination of the Owner's equity or other interest in the unit, in the nature of a mortgage foreclosure. Any such judgment shall be enforceable as if the same were a judgment of default of the First Purchase Money Mortgage and shall constitute a lien against the low- or moderate-income unit.
 - (a) The judgment shall be enforceable, at the option of the municipality, by means of an execution sale by the Sheriff, at which time the low- and moderate-income unit of the violating Owner shall be sold at a sale price which is not less than the amount necessary to fully satisfy and pay off any First Purchase Money Mortgage and prior liens and the costs of the enforcement proceedings incurred by the municipality, including attorney's fees. The violating Owner shall have his right to possession terminated as well as his title conveyed pursuant to the Sheriff's sale.
 - (b) The proceeds of the Sheriff's sale shall first be applied to satisfy the First Purchase Money Mortgage lien and any prior liens upon the low- and moderate-income unit. The excess, if any, shall be applied to reimburse the municipality for any and all costs and expenses incurred in connection with either the court action resulting in the judgment of violation or the Sheriff's sale. In the event that the proceeds from the Sheriff's sale are insufficient to reimburse the municipality in full as aforesaid, the violating Owner shall be personally responsible for the full extent of such deficiency, in addition to any and all costs incurred by the municipality in connection with collecting such deficiency. In the event that a surplus remains after satisfying all of the above, such surplus, if any, shall be placed in escrow by the municipality for the Owner and shall be held in such escrow for a maximum period of two (2) years or until such earlier time as the Owner shall make a claim with the municipality for such. Failure of the Owner to claim such balance within the two-year period shall automatically result in a forfeiture of such balance to the municipality. Any interest accrued or earned on such balance while being held in escrow shall belong to and shall be paid to the municipality, whether such balance shall be paid to the Owner or forfeited to the municipality.
 - (c) Foreclosure by the municipality due to violation of the regulations governing affordable housing units shall not extinguish the restrictions of the regulations governing affordable housing units as the same apply to the lowand moderate-income unit. Title shall be conveyed to the purchaser at the Sheriff's sale, subject to the restrictions and provisions of the regulations governing the affordable housing unit. The Owner determined to be in

for which the low- and moderate-income unit could have been sold under the terms of the regulations governing affordable housing units. This excess shall be treated in the same manner as the excess which would have been realized from an actual sale as previously described.

- (e) Failure of the low- and moderate-income unit to be either sold at the Sheriff's sale or acquired by the municipality shall obligate the Owner to accept an offer to purchase from any qualified purchaser which may be referred to the Owner by the municipality, with such offer to purchase being equal to the maximum resale price of the low- and moderate-income unit as permitted by the regulations governing affordable housing units.
- (f) The Owner shall remain fully obligated, responsible and liable for complying with the terms and restrictions of governing affordable housing units until such time as title is conveyed from the Owner.

105-8 Appeals

A. Appeals from all decisions of an Administrative Agent appointed pursuant to this Ordinance shall be filed in writing with the Court or with COAH or its successor entity, as may be applicable under law.

SECTION 2. This Ordinance shall be subject to review and recommendation by the Fanwood Borough Planning Board in accordance with N.J.S.A. 40:55D-26 and notice requirements of N.J.S.A 40:55D-62.1.

SECTION 3. All ordinances or parts thereof that are inconsistent with the provisions of this Ordinance are hereby repealed to the extent of their inconsistencies.

SECTION 4. The various parts, sections, and clauses of this Ordinance are hereby declared to be severable. If any part, sentence, paragraph, section, or clause is adjudged unconstitutional or invalid by a court of competent jurisdiction, the remainder of the ordinance shall not be affected thereby.

SECTION 5. This Ordinance shall take effect immediately upon its final passage and publication as required by law and filing with the Union County Planning Board.

Introduced:

November 21, 2016

Public Hearing

And Adoption:

December 5, 2016

Attest:

Eleanor McGovern, Borough Clerk

BOROUGH OF FANWOOD ORDINANCE 16-18-R

AN ORDINANCE OF THE BOROUGH OF FANWOOD, COUNTY OF UNION, AND STATE OF NEW JERSEY, AMENDING THE LAND USE ORDINANCE OF THE BOROUGH OF FANWOOD TO IMPOSE A MANDATORY AFFORDABLE HOUSING SETASIDE REQUIREMENT

WHEREAS, the Fanwood Borough Planning Board adopted the Fanwood Borough Housing Plan Element and Fair Share Plan on November 30, 2016; and

WHEREAS, the Fanwood Borough Council endorsed the Fanwood Borough Housing Plan Element and Fair Share Plan on November 30, 2016; and

WHEREAS, the Fanwood Borough Housing Plan Element and Fair Share Plan requires the Borough of Fanwood to adopt a mandatory affordable housing requirement for all new multi-family residential developments of five (5) or more units that receive a density variance increasing the permissible density or are rezoned to permit multi-family residential housing or are subject to a new redevelopment plan.

NOW, THEREFORE, BE IT ORDAINED by the Borough of Fanwood, County of Union, State of New Jersey as follows:

Section 1. Chapter 184, Article XIII, of the Borough Code is hereby amended to add a new Section 124.1, Mandatory Affordable Housing Set-aside, as follows:

§184-124.1. Mandatory Affordable Housing Set-Aside.

A. Purpose

Unless otherwise required by existing zoning or an adopted redevelopment plan, all new multi-family residential developments of five (5) or more units that become permissible through either a use variance, a density variance increasing the permissible density at the site, a rezoning permitting multi-family residential housing where not previously permitted, or new redevelopment plan shall be required to provide an affordable housing set-aside as follows:

- (1) Required affordable housing units shall be equal to 20% of the number of housing units proposed in the application for units offered for sale.
- (2) Required affordable housing units shall be equal to 15% of the number of housing units proposed in the application for units offered for rent.
- B. Affordable housing units may be provided on-site or off-site within the Borough and are subject to the provisions of the Borough's Affordable Housing Ordinance.
- Section 2. All other provisions of Chapter 184 shall remain in full force and effect.
- Section 3. If any part of this Ordinance shall be deemed invalid, such parts shall be severed and the invalidity thereby shall not affect the remaining parts of this Ordinance.

Section 4. A copy of this Ordinance shall be available for public inspection at the office of the Borough Clerk during regular business hours.

Section 5. This Ordinance shall take effect in accordance with all applicable laws.

Introduced:

November 21, 2016

AFFIRMATIVE FAIR HOUSING MARKETING PLAN

For Affordable Housing in (REGION 2)

I. APPLICANT AND PROJECT INFORMATION

(Complete Section I individually for all developments or programs within the municipality.)

la. Administrative Agent Name, Addre	ss. Phone Number	1b. Development of	or Program Name, Address	
Robin Lospinoso	,	Total Development o	r rogium rume, rudicas	
Development Dirctions LLC		Fanwood Home Improvement Program		
2109 St. Georges Ave.			T	
Rahway NJ 07065				
1c.	1d. Price or Rental	Range	le. State and Federal Funding	
Number of Affordable Units: 76			Sources (if any)	
	From To be determ	mined on a project		
Number of Rental Units: 38	by project basis.			
Number of For-Sale Units: 38	То			
1f.	1g. Approximate S	Starting Dates		
☐ Age Restricted				
	Advertising:		Occupancy:	
x□ Non-Age Restricted	_			
1h. County		1i. Census Tract(s):		
Essex, Morris, Union, V	Varren			
1j. Managing/Sales Agent's Name, Addr	ess, Phone Number			
1k. Application Fees (if any):				

(Sections II through IV should be consistent for all affordable housing developments and programs within the municipality. Sections that differ must be described in the approved contract between the municipality and the administrative agent and in the approved Operating Manual.)

II. RANDOM SELECTION

2.]	Describe the randor	n selection	process tha	t will be	used o	once applications are rec	eived.
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Once advertising of the unit is complete, applications will be accepted for 20 days. All applications will be reviewed and either certified as eligible or informed that they are not eligible for the units. Eligible households are placed in an applicant pool based upon the number of bedrooms needed. When a unit becomes available only the certified household in need of that type of unit are selected for a lottery. Households are informed of the date, time and location of the lottery.

After the lottery is conducted, the first household selected is given 10 days to express interest or disinterest in the unit. If the first household is not interested the process continues until a certified household selects the unit.

III. MARI	KETING		
3a. Direction housing wi	on of Marketing Activity: (indication thout special outreach efforts because of the control of t	te which group(s) in the housing region cause of its location and other factors)	n are least likely to apply for the
	non-Hispanic		american Indian or Alaskan Native
	X Asian or Pacific Islan	der	group:
3b. HOUS	ING RESOURCE CENTER (W	www.njhousing.gov) A free, online listi	ng of affordable housing X
3c. Comme	rcial Media (required) (Check al	l that applies)	
	DURATION & FREQUENCY OF OUTREACH	Names of Regional Newspaper(s)	CIRCULATION AREA
	ENTIRE HOUSING REGIO	N 2	
Daily New	* *		7
$X\square$	As units become available.	Star-Ledger	
		New York Times	
	534		
Daily New	PARTIAL HOUSING REGIO	ON 2	
Χ□	As units become available	Daily Record	Morris
		Express Times	Warren
Weekly No	ewspaper	I	
$X\square$	As units become available.	Belleville Post	Essex
		Belleville Times	Essex
		Bloomfield Life	Essex
$X\square$	As units become available	East Orange Record	Essex
		Glen Ridge Paper	Essex
		Glen Ridge Voice	Essex
		Independent Press	Essex
		Irvington Herald	Essex
		Item of Millburn and Short Hills	Essex
$X\square$	As units become available	Montclair Times	Essex
		News-Record	Essex

		T	
		Nutley Journal	Essex
		Nutley Sun	Essex
		Observer	Essex
X□	As units become available	Orange Transcript	Essex
		Progress	Essex
		Vailsburg Leader	Essex
		Verona-Cedar Grove Times	Essex
		West Essex Tribune	Essex
		West Orange Chronicle	Essex
		Atom Tabloid & Citizen Gazette	Middlesex, Union
		Chatham Courier	Morris
		Chatham Independent Press	Morris
X□	As units become available.	Citizen of Morris County	Morris
		Florham Park Eagle	Morris
		Hanover Eagle	Morris
		Madison Eagle	Morris
		Morris News Bee	Morris
		Mt. Olive Chronicle	Morris
		Neighbor News	Morris
		Randolph Reporter	Morris
		Roxbury Register	Morris
		Parsippany Life	Morris
		Clark Patriot	Union
		Cranford Chronicle	Union
		Echo Leader	Union
		Elizabeth Reporter	Union
		Hillside Leader	Union
		Leader of Kenilworth & Roselle Park	Union
		Madison Independent Press, The	Union
		Millburn and Short Hills Independent Press	Union

		News Record	Union
		Record-Press	Union
$\Box X$	As units become available	Scotch Plains Times (Fanwood Times)	Union
		Spectator Leader	Union
□X	As units become available.	Union Leader	Union
		Warren Reporter	Warren
	DURATION & FREQUENCY OF OUTREACH	Names of Regional TV Station(s)	CIRCULATION AREA AND/OR RACIAL/ETHNIC IDENTIFICATION OF READERS/AUDIENCE
TARGETS	ENTIRE HOUSING REGIO		
		2 WCBS-TV	
		Cbs Broadcasting Inc.	
		3 KYW-TV	
		Cbs Broadcasting Inc.	
		4 WNBC	
		NBC Telemundo License Co.	
		(General Electric)	
		5 WNYW	
		Fox Television Stations, Inc.	
		(News Corp.)	
		7 WABC-TV	
		American Broadcasting	
	W-State Control of the Control of th	Companies, Inc (Walt Disney)	
		9 WWOR-TV	
		Fox Television Stations, Inc.	
		(News Corp.)	
		11 WPIX	
		Wpix, Inc. (Tribune)	
		13 WNET	
		Educational Broadcasting	
		Corporation	
		25 WNYE-TV	
		New York City Dept. Of Info	
		Technology &	ì
		Telecommunications	
		31 WPXN-TV	
		Paxson Communications License	
		Company, Llc	
		41 WXTV	
		Wxtv License Partnership, G.p.	
		(Univision Communications Inc.)	
r <u></u>		47 WNJU	
		NBC Telemundo License Co.	
		(General Electric)	
	As units become available	50 WNJN	
$X\square$		New Jersey Public Broadcasting	
10 10 10 10 10 10		Authority	
		52 WNJT	
		New Jersey Public Broadcasting	
_		Authority	
	111-00-	54 WTBY-TV	
	50	Trinity Broadcasting Of New	
		York, Inc.	
		1 OIK, IIIC.	

		ZO WAYE	
		58 WNJB	
		New Jersey Public Broadcasting	
		Authority 62 WRNN-TV	
		Wrnn License Company, Llc	-
		63 WMBC-TV	
		Mountain Broadcating Corporation	
		68 WFUT-TV	Spanish
		Univision New York Llc	Spanish
		Chivision New York Ele	
TARGETS P	ARTIAL HOUSING REGIO	ON 2	
TARGETST	ARTIAL HOUSING REGIO	SN 2	
		42 WKOB-LP	
		Nave Communications, Llc	Essex
		22 WMBQ-CA	
		Renard Communications Corp.	Essex, Morris, Union
		66 WFME-TV	
		Family Stations Of New Jersey,	
		Inc.	Essex, Morris, Union
		21 WLIW	
		Educational Broadcasting	
		Corporation	Essex, Union
		60 W60AI	
		Ventana Television, Inc	Essex, Union
		36 W36AZ	
		New Jersey Public Broadcasting	
		Authority	Morris
		6 WPVI-TV	
		American Broadcasting	
	Variation and the second	Companies, Inc (Walt Disney)	Morris, Union, Warren
		65 WUVP-TV	
	PARTY OF THE PARTY	Univision Communications, Inc.	Morris, Union, Warren
		23 W23AZ	
		Centenary College	Morris, Warren
		28 WBRE-TV	28 GC 88 95000
		Nexstar Broadcasting, Inc.	Morris, Warren
_		35 WYBE	
		Independence Public Media Of	100000 at 10000
		Philadelphia, Inc.	Morris, Warren
_		39 WLVT-TV	
		Lehigh Valley Public	
		Telecommunications Corp.	Morris, Warren
		44 WVIA-TV	
		Ne Pa Ed Tv Association	Morris, Warren
П		56 WOLF-TV	No. 1. W.
		Wolf License Corp	Morris, Warren
		60 WBPH-TV	M W
		Sonshine Family Television Corp	Morris, Warren
_		69 WFMZ-TV	
		Maranatha Broadcasting	Manie W
		Company, Inc.	Morris, Warren
_		10 WCAU	
\sqcup		NBC Telemundo License Co.	Waman
	-	(General Electric)	Warren
		16 WNEP-TV	Wannan
		New York Times Co.	Warren
		17 WPHL-TV	Warran
		Tribune Company 22 WYOU	Warren
		the appropriate the second of	Warran
		Nexstar Broadcasting, Inc.	Warren

		29 WTXF-TV	
		Fox Television Stations, Inc.	
		(News Corp.)	Warren
		38 WSWB Mystic Television of Scranton Llc	Warren
П		48 WGTW-TV	
		Trinity Broadcasting Network 49 W49BE	Warren
П		New Jersey Public Broadcasting	
		Authority	Warren
		55 W55BS	Walten
		New Jersey Public Broadcasting	
]		Authority	Warren
		57 WPSG	
		Cbs Broadcasting Inc.	Warren
		61 WPPX	
		Paxson Communications License	southern and the second
		Company, Llc	Warren
	DURATION & FREQUENCY		
	OF OUTREACH	Names of Cable Provider(s)	BROADCAST AREA
TARGETS	PARTIAL HOUSING REGIO	an o	
TARGETS	ARTIAL HOUSING REGIO	Cablevision of Newark	Partial Essex
		Capievision of Newark	Partial Essex
х□	As units become available	Comcast of NJ (Union System)	Partial Essex, Union
		Cablevision of Oakland	Partial Essex, Morris
		Cable Vision of Morris	Partial Morris
		Comcast of Northwest NJ	Partial Morris, Warren
		Patriot Media & Communications	
			Partial Morris
		Service Electric Broadband Cable	Partial Morris, Warren
	As units become available	Cablevision of Elizabeth	Partial Union
		Comcast of Plainfield	Partial Union
		Comeast of Frankleid	ratual Ollion
		Cable Vision of Morris	Partial Warren
		Service Electric Cable TV of	Partial Warren
Ш		Hunterdon	
		A CONTRACTOR OF THE CONTRACTOR	***
	A-0.0	500 m	BROADCAST AREA AND/OR
	DURATION & FREQUENCY	NAMES OF REGIONAL RADIO	RACIAL/ETHNIC IDENTIFICATION
	OF OUTREACH	STATION(S)	OF READERS/AUDIENCE
TARGETO	ELEMBE MONORNO DECION	_	
AM	ENTIRE HOUSING REGION	2	
AIVI		I	
		WFAN 660	
	15-36		
		WOR 710	
		WABC 770	
FM			

	T		
		WFNY-FM 92.3	
		WPAT-FM 93.1	Spanish
		WNYC-FM 93.9	
		WFME 94.7	Christian
		WPLJ 95.5	
		WQXR-FM 96.3	
		WQHT 97.1	
		WRKS 98.7	
		WAWZ 99.1	Christian
		WHTZ 100.3	
		WCBS-FM 101.1	
Χ□	As units become available	WKXW-FM 101.5	
		WQCD 101.9	
		WNEW 102.7	
		WKTU 103.5	
		WAXQ 104.3	
		WWPR-FM 105.1	
		WLTW 106.7	
	PARTIAL HOUSING REGIO	ON 2	
AM			
		WWRL 1600	Essex
		WXMC 1310	Essex, Morris
	*	WWRV 1330	Essex, Morris (Spanish)
		WZRC 1480	Essex, Morris (Chinese/Cantonese)
		WMCA 570	Essex, Morris, Union (Christian)
		WNYC 820	Essex, Morris, Union
		WCBS 880	Essex, Morris, Union
		WPAT 930	Essex, Morris, Union (Caribbean, Mexican, Mandarin)
		WWDJ 970	Essex, Morris, Union (Christian)
		WINS 1010	Essex, Morris, Union

WEPN 1050	Essex, Morris, Union
WVMR 1070	Essex, Morris, Union (Christian)
WBBR 1130	Essex, Morris, Union Essex, Morris, Union
WLIB 1190	(Christian)
WMTR 1250	Essex, Morris, Union
	Essex, Morris, Union
WADO 1280	(Spanish) Essex, Morris, Union
WNSW 1430	(Portuguese)
WJDM 1530	Essex, Morris, Union (Spanish)
WQEW 1560	Essex, Morris, Union Essex, Morris, Union
WWRU 1660	(Korean)
WCTC 1450	Union
WCHR 1040	Warren
WEEX 1230	Warren
WNNJ 1360	Warren
WRNJ 1510	Warren
WMSC 90.3	Essex
WFUV 90.7	Essex
WBGO 88.3	Essex, Morris, Union
WSOU 89.5	Essex, Morris, Union
WKCR-FM 89.9	Essex, Morris, Union
WFMU 91.1	Essex, Morris, Union
WNYE 91.5	Essex, Morris, Union
	Essex, Morris, Union (Spanish)
	Essex, Morris, Union
WDHA -FM 105.5	Essex, Morris, Union Essex, Morris, Union
WCAA 105.9	(Latino)
WBLS 107.5	Essex, Morris, Union
WHUD 100.7	Essex, Morris, Warren
WPRB 103.3	Essex, Union, Warren
	WMTR 1250 WADO 1280 WNSW 1430 WJDM 1530 WQEW 1560 WWRU 1660 WCTC 1450 WCHR 1040 WEEX 1230 WNNJ 1360 WRNJ 1510 WMSC 90.3 WFUV 90.7 WBGO 88.3 WSOU 89.5 WKCR-FM 89.9 WFMU 91.1 WNYE 91.5 WSKQ-FM 97.9 WBAI 99.5 WDHA -FM 105.5 WCAA 105.9 WHUD 100.7

		WMNJ 88.9		Morris	
	255 C SAMPLES		Morris		
		WNNJ-FM 103.		Morris	s, Warren
		WMGQ 98.3		Union	
		WCTO 96.1		Union,	, Warren
		WNTI 91.9		Warren	a
		WSBG 93.5		Warren	1
		WZZO 95.1		Warren	1
		WAEB-FM 104	1.1	Warren	1
		WHCY 106.3		Warren	1
2d Other Pi	ublications (such as ne	ighborhood newspapers, relig	cione publications, a		
(Check all th		gnoothood newspapers, reng	glous publications, a	nu organi	
		NAME OF PUBLICATIONS	Outreach Area	A	RACIAL/ETHNIC IDENTIFICATION OF READERS/AUDIENCE
TARGETS	ENTIRE HOUSING				
Monthly	1	T			T
		Sino Monthly	North Jersey/NYC	C area	Chinese-American
			###		0
TARGETS Daily	PARTIAL HOUSING	G REGION 2			
Χ□	As units become available	24 Horas	Bergen, Essex, Hu Middlesex, Passai Union Counties		Portuguese-Language
Weekly			Omen 22		
		Arab Voice Newspaper	North Jersey/NYC area		Arab-American
		Brazilian Voice, The	Newark		Brazilian-American
		Catholic Advocate, The	Essex County area	a	Catholic
X□	As units become available	La Voz	Hudson, Union, Middlesex Counties		Cuban community
		Italian Tribune	North Jersey/NYC area		Italian community
		New Jersey Jewish News	Northern and Cent New Jersey	tral	Jewish
		El Nuevo Coqui	Newark		Puerto Rican community
		Banda Oriental Latinoamérica	North Jersey/NYC	area	South American community
		El Especialito	Union City		Spanish-Language
X□	As units become available	La Tribuna Hispana	Basking Ridge, Bo Brook, Clifton, Ea		Spanish-Language

			Rutherford, Elizal Fort Lee, Greeebr Linden, Lyndenho Newark, North Plainfield, Orange Passaic, Paterson, Plainfield, Roselle Scotch Plains, Un		rook, aurst, ee, le, nion,	
		Ukrani	ian Weekly	New Jersey		Ukranian community
advertisemen	er Outreach (names of ernts and distribute flyers & FREQUENCY OF OUTR	regardin		ble housing) (Check		pplies)
E Cour						
Essex Cour	ıty		Tar - 1-Tile and T		1.	
			Newark Liberty I Airport	nternational	Newark	Airport, Newark, NJ
			Verizon Commun	nications	540 Bro	oad St Newark, NJ 07102
			Prudential Finance	cial, Inc.	751 Broad St Newark, NJ 07102	
			Continental Airlin	nes	1 Newark Airport, Newark, NJ	
			University of Medicine/Dentistry		Office of Marketing & Media Relations 150 Bergen Street Room D347 Newark, NJ 07103	
			Public Service Enterprise Group		80 Park	Plz Newark, NJ 07102
			Prudential Insurance		751 Bro 07102-3	oad Street, Newark, NJ 3777
Χ□	As units become avail	s units become available. Horizon Blue Cro		oss & Blue Shield		ond Plz W Newark, NJ
			Newark Liberty In Airport	nternational		Airport, Newark, NJ
			Horizon Blue Cro	ss & Blue Shield		
					540 Bro	oad St Newark, NJ 07102
Morris Cou	ntv				-	
			Atlantic Health Sy Morristown Mem		100 Mac NJ 0796	dison Avenue Morristown,
					295 N N	Maple Ave, Basking Ridge, 180 Park Ave, Florham
			AT&T			tinny Arsenal, Picatinny
		US Army Arman			67 Whip and 475 and 5 W Parsippa	ppany Rd, Whippany, NJ South St, Morristown, NJ Ood Hollow Rd, any, NJ and 24 Mountain endham, NJ
			Pfizer			Plains/Parsippany
	-		Novartis Pharmac	entical	59 State	Route 10, East Hanover,

	Kraft foods	200 Deforest Ave, East Hanover, NJ and 7 Campus Dr, Parsippany, NJ
		161 E Hanover Ave, Morristown, NJ
		101 Columbia Rd Morristown, NJ 07960
		5 Woodhollow Rd, Parsippany and 175 Tabor Rd, Morris Plains
	St. Clare's Hospital	130 Powerville Road Boonton Township, NJ 07005 and 25 Pocono Road Denville, NJ 07834 and 400 West Blackwell Street Dover, NJ 07801 and 3219 Route 46 East, Suite 110 Parsippany, NJ 07054
intv		
	A&M Industrial Supply Co	1414 Campbell St Rahway
		574 Ferry St Newark
	& Dev	1350 Liverty Ave Hillside
	Cede Candy Inc	1091 Lousons Road PO Box 271 Union, NJ
As units become available.	Comcast Network	800 Rahway Ave Union, NJ
	HoneyWell Inc.	1515 West Blancke Street Bldgs 1501 and 1525 Linden, NJ
	IBM Corporation	27 Commerce Drive Cranford, nj
	Howard Press	450 West First Ave Roselle,nj
	Lucent Technologies	600 Mountain Ave Murray Hill,NJ
As units become available.	Merck & Co. Inc	1 Merck Drive PO Box 2000 (RY60-200E) Rahway, NJ
	Rahway Hospital	865 Stone Street Rahway, NJ
	Rotuba Extruders, Inc	1401 Park Ave South Linden
As units become available	Union County College	1033 Springfield Ave Cranford,NJ
unty		
	Masterfoods USA	800 High Street Hackettstown, NJ
	Warren Hospital	185 Roseberry St Phillipsburg, NJ
	Roche Vitamins	206 Roche Drive Belvidere, NJ
	Hackettstown Hospital	651 Willow Grove St. Hackettstown, NJ
	Pechiney	191 Route 31 North Washington, NJ
	Lopatcong Care Center	390 Red School Lane Phillipsburg, NJ
	As units become available. As units become available	A&M Industrial Supply Co A.J. Seabra inc, Bristol-myers Products Research & Dev Cede Candy Inc As units become available. Comcast Network HoneyWell Inc. IBM Corporation Howard Press Lucent Technologies As units become available. Merck & Co. Inc Rahway Hospital Rotuba Extruders, Inc Union County College anty Masterfoods USA Warren Hospital Roche Vitamins Hackettstown Hospital Pechiney

	222 Red School Lane
Mallinckrodt/Baker, Inc	Phillipsburg, NJ

3f. Community Contacts (names of community groups/organizations throughout the housing region that can be contacted to post advertisements and distribute flyers regarding available affordable housing)						
Name of Group/Organization Outreach Area Outreach Area			Racial/Ethnic	Duration & Frequency of		
4 194	or or organization	Outrouch Fire	Identification of	Outreach		
			Readers/Audience			
IV. APPLICATIONS						
			e available at the following loc			
4a. Cou	anty Administration Building	s and/or Libraries for all	counties in the housing region (list county building,		
address	s, contact person) (Check all t	hat applies)	LOCATION			
	DULDING		LOCATION			
Χ□	Morris County Library		30 East Hanover Avenue	30 East Hanover Avenue, Whippany, NJ 07981		
	Warren County Library Hea	dquarters	199 Hardwick Street, Bel	199 Hardwick Street, Belvidere, NJ 07823		
Χ□	Essex County/Hall of Recor	sex County/Hall of Records 465 Dr. Martin Luther King, Jr. Blvd, Newa 07102 (973)621-4400		ing, Jr. Blvd, Newark, NJ		
Χ□	Union County/Administration Building		Elizabethtown Plaza, Eliz (908)527-4100	Elizabethtown Plaza, Elizabeth, NJ 07207 (908)527-4100		
4b. Mu	nicipality in which the units a	re located (list municipal	l building and municipal library	, address, contact person)		
4c. Sales/Rental Office for units (if applicable)						
		rr,				
V. CERTIFICATIONS AND ENDORSEMENTS						
		0				
I hereby certify that the above information is true and correct to the best of my knowledge. I understand that knowingly falsifying the information contained herein may affect the (select one: Municipality's substantive certification or DCA Balanced Housing Program funding or HMFA UHORP/MONI/CHOICE funding).						
Name (Type or Print)					
Borough of Fanwood						
Title/M	unicipality					
			July 2, 2012			
Signature			Date	Date		
			-70-70			